

## Message Text

UNCLASSIFIED

PAGE 01 BUCHAR 00566 270014Z  
ACTION EUR-12

INFO OCT-01 ISO-00 CCO-00 PASO-00 /013 W  
-----039968 271842Z /66

R 260823Z JAN 78  
FM AMEMBASSY BUCHAREST  
TO SECSTATE WASHDC 7624  
INFO USDOC WASHDC

UNCLAS BUCHAREST 0566

SECSTATE FOR EUR/EE/FROMOWITZ

E.O. 11652: N/A  
TAGS: BTIO, RO  
SUBJECT: SCHWITZER ENGINEERING CO NEGOTIATIONS WITH UZINEXPORT

TO: MR CANFIELD  
SCHWITZER ENGINEERING CO  
INDIANAPOLIS, INDIANA  
TELEX 17381

FROM MINISTRY OF MACHINE BUILDING OFFICIAL I UNDERSTAND THAT YOU IN FINAL STAGE OF CONTRACT NEGOTIATIONS WIOB UZINEXPORT ON COOPERATION PROJECT FOR TURBOBLOWERS. IN MY MEETINGS WITH FOREIGN TRADE MININSTRY, MACHINE BUILDING MINISTRY AND UZINEXPORT OFFICIALS IT APPEARS THAT THIS IS HIGH PRIORITY PROJECT AND THAT ROMANIANS ARE IMPRESSED WITH SCHWITZER. IT ALSO APPEARS THAT IF SCHWITZER WERE TO SHOW MORE FLEXIBILITY (THIS IS A QSBTE), I.E. COME DOWN IN PRICE SOMEWHAT, THAT CONTRACT WOULD BE YOURS. HOWEVER, ROMANIANS NOW FEEL THAT IN YOUR NEGOTIATIONS WITH THEM THAT YOU'RE MOVING IN WRONG DIRECTION. ROMANIANS WOULD LIKE YOU TO MAKE ANOTHER VISIT HERE FOR SOME ADDITIONAL NEGOTIATIONS. THEY WOULD APPRECIATE HEARING ONE WAY OR ANOTHER FROM YOU BY FEBRUARY 3. I TRUST THAT THE FOREGOING

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IS OF INTEREST TO YOU. EMIL CASTRO, COMMERCIAL ATTACHE  
AMERICAN EMBASSY  
BUCHAREST ROMANIA

REQUEST USDOC/BEWT/TDA FOLLOW UP WITH SCHWITZER ON THIS.  
AGGREY

NOTE BY OC/T: PASSED ADDRESSEE.

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 26 jan 1978  
**Decapton Date:** 01 jan 1960  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BUCHAR00566  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780041-0397  
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**Handling Restrictions:** n/a  
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**Litigation History:**  
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**Message ID:** be4809e0-c288-dd11-92da-001cc4696bcc  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3712369  
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**Status:** NATIVE  
**Subject:** SCHWITZER ENGINEERING CO NEGOTIATIONS WITH UZINEXPORT TO: MR CANFIELD SCHWITZER ENGINEERING CO  
**TAGS:** BTIO, RO  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014